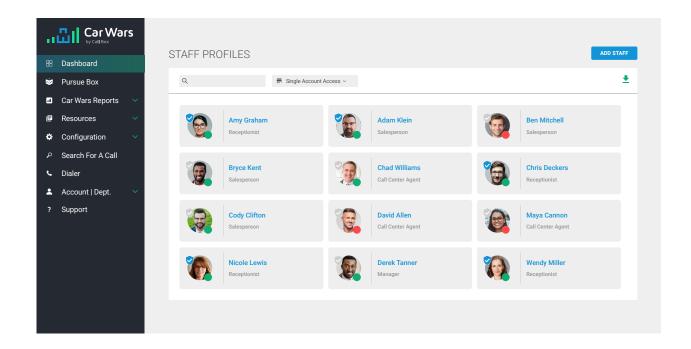


BEST PRACTICES FOR A SEAMLESS CAR WARS + GOTO INTEGRATION

- Ensure all GTC extensions are set up with a staff profile in Car Wars.
- When adding a new staff member's extension or when editing an existing staff member's extension in your GoTo phone system, update the staff member's profile in Car Wars as well.
- The fields below in a staff member's profile MUST be updated so calls to that Staff Member appear in Car Wars reporting, share to CRM, and are reviewed by Human Reviewers + Machine Learning.
 - Staff Member Name
 - Department
 - Extension
 - Car Wars Group
 - Phone Code / Third Party Share ID



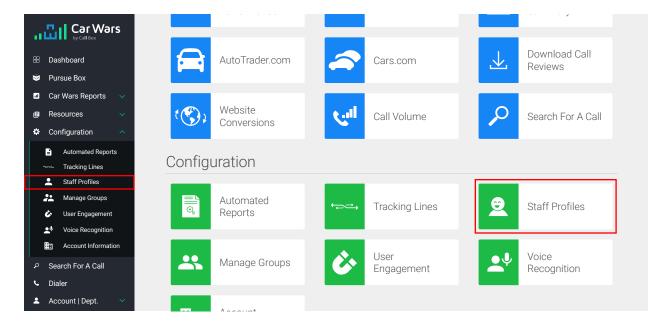
For calls to accurately report in Car Wars, extensions for <u>ALL</u> personnel in your phone system must be represented in a staff profile in Car Wars—this excludes non-personnel extensions (fax extensions, etc.).

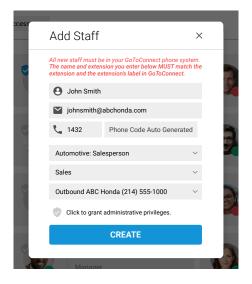
Note: ANY time changes are made to extensions or personnel in your phone system it is important to update staff profiles in Car Wars.

HOW TO ADD A NEW STAFF MEMBER

- Add the staff member in your GoTo Connect Phone System. Make note of their 4-digit extension.
- 2 Login to <u>www.carwars.com</u>.
- Under *Configuration*, go to *Staff Profiles*, select *Add Staff* and input the required fields: Name, Email Address, Extension (this must match extension in GTC, Role, Department, Outbound line).

Note: Outbound Line for click-to-call is made via CRM. All outbound calls will still be captured via GoTo integration if made outside of click-to-call.

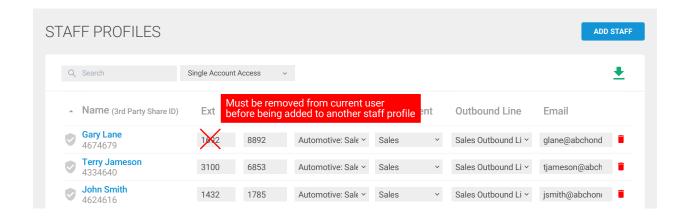




EDITING A STAFF MEMBER

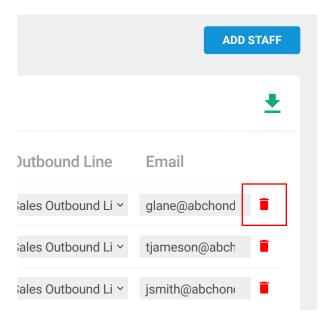
If you have re-assigned an extension in GoTo to a new or different staff member, it is important the staff profile(s) in Car Wars are also updated.

You will not be able to enter an extension if it is already associated with another staff member. Simply remove the existing extension and then you will be able to assign it to the appropriate team member. For instance, in the example below, in order to assign Terry extension 1692, that extension must first be removed from Gary's profile.



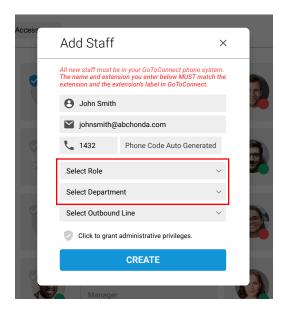
REMOVING STAFF

Click the trash icon to delete the staff profile from your Car Wars account.

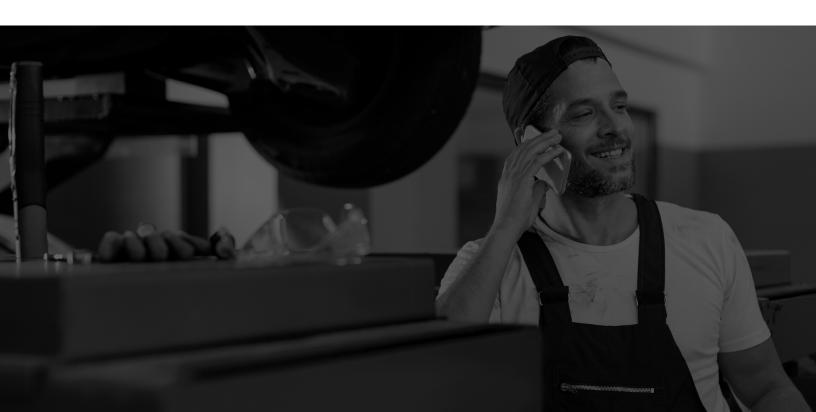


MANAGING GROUPS

Each user that is added to Car Wars will be automatically assigned to a group based on the department that is selected. For example, if the Service Department is added, the staff member will be added to the Car Wars Service Group.

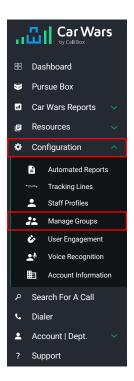


Groups are important to see reporting by "Group." If a staff member is not in the Sales or Service Departments, the user will not be assigned to a group. To see certain groups such as Parts, Reception, BDC, etc., new groups will need to be created.

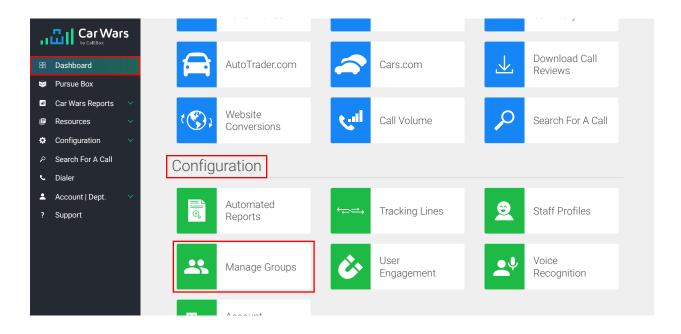


There are two ways to access groups:

1 Through the left side bar.



2 From the Dashboard.



Since there are default Sales and Service groups already made, any additional groups can be created. This allows you to filter certain reports by Group. Parts and Other groups will need to be created.

CREATING NEW GROUPS

To create a new group, select Create New Group.



Insert group name and press create. Repeat for any other groups you wish to create.



Group Recommendations - Parts, Other, Finance, etc.

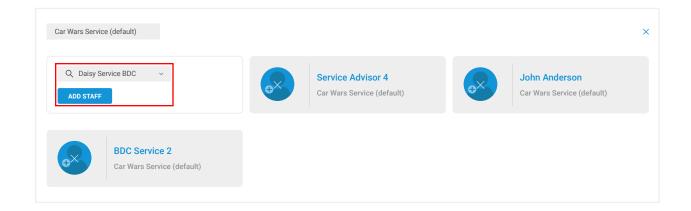


ADDING/EDITING USERS AND GROUPS

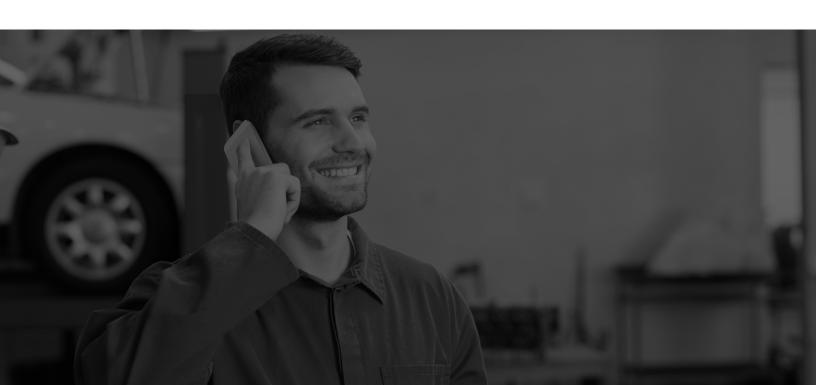
Select the group you would like to add users to. Press *Edit* on the right side.



Type, or search, for the name and press Add Staff.



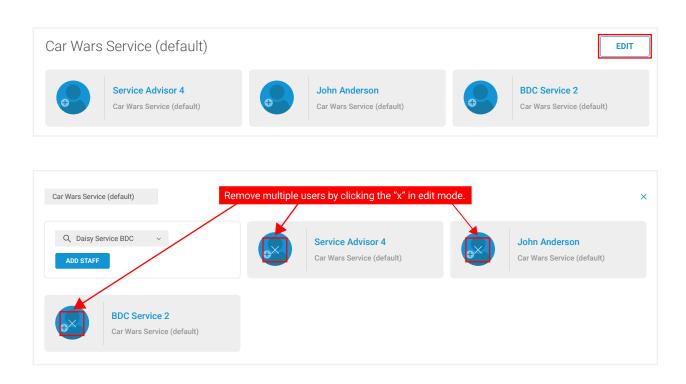
Once completed, exit out of edit mode.



DELETING USERS FROM GROUPS

There are two ways to delete users from a group:

1 Using the edit button.

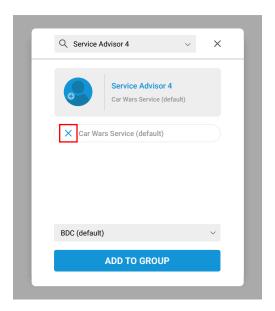


Once complete, exit out of edit mode.



2 Clicking on user's name.

To delete a user from a group, you can also click on their name and click "x" on the group name.



For questions or assistance, contact **Car Wars Support**.

