

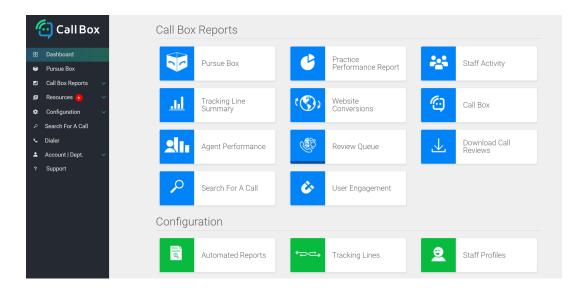
## **PURSUE BOX**

Pursue Box collects the most important calls that require immediate attention.

Pursue opportunities are unbooked opportunities that should receive an outbound call to book a firm appointment. These opportunities include:

- Declined appointments due to scheduling conflicts
- Declined appointments without reason given
- Callers who were not invited into the practice

You can access your Pursue Box at any time by clicking the Pursue Box button in the side bar or the blue Pursue Box tile on your dashboard.



Pursue alerts pop up on a recurring basis. This gives you an easy way to access the most critical appointment opportunities from the place where you should be spending the majority of your time.

Our call display removes clutter and brings the most important information to the forefront. You can still access more detailed information by clicking the rectangular icon that exists in each data section.

Pursue Box	Q SEARCH ALL CALLS
① 40 Outstanding Pursue Opportunities	< 1 v OF 4 >
10:18 AM Friday, 08/19/22	
Inbound Caller ID 123-456-7890 (ext 4)     Connected, Appt Opp, Appt Requested	Rosie Kennedy CRISP CERTIFIED
Customer Data  Customer Number: 214-555-9012 Customer Name: Fred Magnusson Event Status: Status Name CUSTOMER	OPEN IN CRM

## FOR A PERSONAL TOUR OF YOUR PURSUE BOX, PLEASE CALL OUR SUPPORT TEAM AT **214-446-7867**.